

## Message Text

UNCLASSIFIED

PAGE 01 ABU DH 02023 100918Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
-----129435 100921Z /16

R 100900Z JUL 77  
FM AMEMBASSY ABU DHABI  
TO USDOC WASHDC  
INFO AMEMBASSY CAIRO  
AMEMBASSY DOHA  
SECSTATE WASHDC 6353

UNCLAS ABU DHABI 2023

E.O. 11652: N/A  
TS: BEXP, TC  
SUBJECT: BUILDING & CONSTRUCTION TRADE MISSION

REF: A. ABU DHABI 1665, B. USDOC 12782

1. THERE IS, AND WILL CONTINUE TO BE, GREAT DEAL OF PIPELINE CONSTRUCTION IN ABU DHABI (INCLUDING LINES FOR OIL, GAS, WATER, SEWAGE, ETC). WE BELIEVE LASER ALIGNMENT WILL FIND GOOD MARKET HERE, AND WE WOULD PLAN TO MAKE APPOINTMENTS FOR FIRM WITH PIPELINE CONSTRUCTORS AND TECHNICAL TRADING COMPANIES.

2. RATE OF CONSTRUCTION OF HIGH RISE BUILDINGS IS OFF SHARPLY IN ABU DHABI (REF B), AND TRANSAMERICA SAFETY PRODUCTS, INC WOULD NOT FINDING BUILDING CONTRACTORS HERE IN A BUYING MOOD. FURTHER COMPLICATION IS THAT MOST BUILDING CONTRACTORS HERE USE WOODEN SCAFFOLDING WHICH MAY NOT BE SUITABLE AS SUPPORT FOR TOWERPOWER UNITS. WE RECOMMEND TRANSAMERICA SAFETY PRODUCTS JOIN MISSION ONLY IF FIRM'S PRODUCTS ARE USEABLE WITH WOODEN SCAFFOLDING AND IF FIRM IS WILLING TO COME TO ABU DHABI TO DEVELOP CONTACTS WITHOUT MUCH PROSPECT OF SIGNIFICANT NEAR-TERM SALES.

DICKMAN  
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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
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**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** 77 ABU DHABI 1665  
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**Review Markings:**  
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